

Network People Services Technologies Ltd.

427/428/429, A-Wing, NSIL, Lodha Supremus II, Near New Passport office, Road No. 22, Wagle Industrial Estate, Thane (W) – 400604 Tel.: +91 22 61482100 | www.npstx.com

ISIN: INEOFFK01017 Dated: 29.05.2025

To.

The National Stock Exchange of India Limited, Exchange Plaza, NSE Building, Bandra Kurla Complex, Bandra East,

Mumbai-400 0513 Fax: 022-26598237, 022-

26598238 SYMBOL: NPST BSE Limited
Corporate Relationship Department
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai – 400 001
Scrip Code: 544396

Subject: Submission of Media Release on Audited Financial Results (Standalone and Consolidated) for the quarter and year ended March 31, 2025

Respected Sir/Madam,

In continuation to Outcome of Board Meeting dated May 27, 2025, we hereby submit:

Media Release dated May 28, 2025 on the Audited Financial Results for the quarter and year ended March 31, 2025.

The same is being uploaded on the Company's website at www.npstx.com.

Kindly take the above on your records.

Thanking You,
Yours Faithfully,
For Network People Services Technologies Limited

Chetna Chawla
Company Secretary and Compliance Officer



Mumbai, 27 May 2025 — Network People Services Technologies (NPST), a leading digital payment and fintech infrastructure provider, delivered strong performance in fiscal year 2025, with profit after tax (PAT) rising to ₹45.20 crore and revenues reaching ₹180.62 crore. The company's strategic focus on innovation, market expansion, and operational excellence continues to accelerate its growth trajectory.

Financial Highlights for FY25

- PAT surged 68.09% year-on-year to touch ₹45.20 crore, up from ₹26.89 crore in FY24.
- FY25 revenue recorded a 38.68% year-on-year increase, growing to ₹180.62 crore, compared to ₹130.55 crore in FY24.
- Q4 FY25 PAT grew 16.69% quarter-on-quarter to ₹6.01 crore, up from ₹5.15 crore in Q3 FY25.
- Q4 FY25 revenue increased 20.93% quarter-on-quarter to ₹28.11 crore.
- EBITDA for Q4 FY25 rose 22.49% quarter-on-quarter to ₹10.51 crore.

The Board has recommended a final dividend of ₹2 per share (face value ₹10), for FY25, subject to shareholder approval at the upcoming Annual General Meeting.

"FY25 was a pivotal year for NPST. We launched a broad-based growth agenda anchored in our 'Innovate, Transform, and Grow' strategy to set the future course for our business," said **Deepak Chand Thakur, Co-founder and CEO of NPST**. It was a year driven by product innovation, strong customer focus, revitalized talent pipeline, and enhanced agility - directed towards long-term organizational success. As we step into FY26, we are well-positioned to scale value delivery and deepen our engagement with customers."

Ashish Aggarwal, Co-Founder and Joint Managing Director, NPST, added; "We have delivered strong revenue growth in FY25, our third year in a row. The strength and sustainability of NPST's performance is a reflection of our business model that generates consistent recurring revenue, strong incremental margin, and healthy cash flow."

"Our strong financial performance in FY25 reflects NPST's focus on an innovation-led, execution-driven approach," said **Savita Vashist, Co-founder and Executive Director of NPST**. "Building on the positive momentum, we have strategically expanded into high-growth Middle East and North African (MENA) markets. The forward-looking move is aimed at scaling growth and broadening our impact, as we continue to execute against our strategy to deliver greater value across the payment ecosystem."

Key Business Highlights

- Major Offline Payments Contract: Secured a large order value from a major PSU bank to deploy the Qynx offline payments platform—encompassing QR and Soundbox—under both OPEX and CAPEX models.
- **International Expansion**: Established a wholly owned subsidiary in Dubai to drive future growth across the MENA region.
- **Strategic Partnerships**: Partnered with Hyperface to enable banks address credit gap in the country via instant UPI-based credit access.



- **Enterprise Wins**: Secured multi-banking partnerships and repeat orders, reinforcing client confidence in NPST's platform reliability and service standards.
- **Product Adoption**: Secured orders for the Risk Intelligence Decisioning Platform (RIDP), an AI/ML-based risk engine, further expanding the platform's footprint.
- **Talent Growth**: Increased workforce strength by 20% to support innovation and business scalability.
- Industry Recognition: Garnered top accolades at Bharat Fintech Summit 2025, Elets BFSI CXO Summit, and ET NOW Best BFSI Brands 2025 Awards, affirming NPST's leadership in the paytech space.

About NPST

Incorporated in 2013, NPST is a leading fintech firm in India listed on the NSE and the BSE. We specialize in UPI payments and digital banking and operate as both a Technology Service Provider (TSP) and a Payment Platform as a Service Provider (PaaS). Our solutions include online and offline transaction processing, banking super apps, fraud prevention, dispute management, and RegTech. NPST's mission is to deliver financial technology solutions across the financial value chain — serving banks, fintechs, and other industry players — and to drive the growth of the digital payments ecosystem.

NPST supports 100+ customers and processes 50+ million transactions daily, advancing businesses, individuals, communities, and economies through its innovative solutions. For details, please visit www.npstx.com.

Media Contact:

Vanita Dsouza +91 9811849529

Vanita.dsouza@npstx.com